



Department for
International Trade

Defence & Security
Organisation

The UK Pavilion at EXPODEFENSA 2017
4th-6th December 2017. Stand No - (TBC)



www.gov.uk/dit-dso

About DIT DSO

DIT Defence & Security Organisation (DIT DSO) focuses on building and maintaining relationships with overseas governments. Defence and security is a growth market with potential for many UK companies to utilise their technologies, skills and knowledge to export successfully.

DIT DSO works with industry and overseas governments to ensure UK equipment, products and services are promoted in the best possible way and that the overseas customer's requirements are appropriately met and supported by industry throughout the life of the equipment. DIT DSO staff provide specialist export advice and practical assistance to the two sectors, working closely with both industry and the Ministry of Defence (MOD) to provide the essential Government-to-Government dimension to company-led marketing campaigns.



Welcome Note

The Department for International Trade Defence & Security Organisation focuses on building and maintaining relationships with overseas governments and promoting the 'Best of British' in services and equipment.

The UK's defence and security industries continue to be at the forefront of research, design, manufacture and support. Their success internationally demonstrates their ability to develop and supply highly capable equipment at competitive prices. Over the years UK companies have maintained a strong record of successful partnerships and joint ventures with overseas companies, inherent within which has been a willingness and enthusiasm to share ideas and transfer technology.

We are proud to return to Expodefensa and have a selection of some of the UK's most innovative and proven companies, presenting some of the latest British capabilities, technologies and equipment.

Several of these companies will be exhibiting on the UK DIT DSO Pavilion, such as; Pearsons Engineering, Inmarsat, Kelvin Hughes, Leonardo UK, and Armtrac.

Since Expodefensa 2015, the relationship between the UK and Colombia has continued to grow and we are working together on a number of joint projects.

I look forward to seeing you at the Department for International Trade Defence & Security Organisation's UK Pavilion and welcome you to meet DSO officials at the UK Pavilion during the show.



Alexis Hammer

Regional Director Americas & Asia Pacific
Department for International Trade Defence & Security Organisation



Armtrac Ltd

Armtrac manufactures quality and value for money mechanical equipment to counter the threat from Explosive Ordnance (EO) including landmines and IEDs. As an ISO 9001 company, Armtrac provides quality mechanical solutions using remote controlled technology and on some of the larger machines, an operator's cabin to provide a "bird's eye" view of clearance operations. All Armtrac equipment performs many roles using different toolkits; not only does it process land to destroy EO in situ but it can also sort, sift and extract the threat & operate in secondary engineering & construction roles beyond their primary functions making them very cost effective platforms. The company prides itself on producing innovative solutions to a variety of different threats and can design and manufacture for bespoke requirements. The Armtrac 20T Mk2 Robot is the newest of its products. It is a remote controlled *Small (Heavy) UGV* designed to undertake high risk investigation and De-mining/ C-IED clearance operations. The Robot can be fitted with surface and sub-surface EO disposal equipment, detection systems and an advanced manipulator for investigating the threat.



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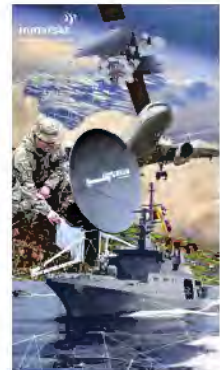
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Inmarsat

Inmarsat plc is the leading provider of global mobile satellite communications services. Since 1979, Inmarsat has been providing reliable voice and high-speed data communications to governments, enterprises and other organizations, with a range of services that can be used on land, at sea or in the air. Inmarsat employs around 1,600 staff in more than 60 locations around the world, with a presence in the major ports and centres of commerce on every continent.

The Inmarsat Global Government Business Unit was designed to meet the specific requirements of the government market. From safety services to defence forces operating in inhospitable terrain to first responders bringing relief during man-made and natural disasters, governments of over 80 countries continue to depend on us for service and reliability. With a suite of services spanning the satellite spectrum from L-TAC to Ka band and seamless global coverage, Inmarsat provides users with the trusted communications capability to meet operational requirements, regardless of location. Inmarsat is listed on the London Stock Exchange (LSE:ISAT.L). For more information, please visit www.inmarsat.com/government.



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Kelvin Hughes Ltd

Kelvin Hughes is a global radar system solution provider meeting the surveillance, security and safety needs of the world's critical civil infrastructure operators, border agencies, navies, coastal protection, perimeter security, law enforcement and military organisations.

With a long history in the supply of naval radar, Kelvin Hughes has always been at the forefront of technological innovation and currently supplies over 30 of the world's navies and also leads the way in detection for security applications and drone detection.



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Leonardo

Leonardo is among the top ten global players in Aerospace, Defence and Security. Listed on the Milan Stock Exchange (LDO), in 2016 Leonardo recorded consolidated revenues of 12 billion Euros and has a significant industrial presence in the UK, Italy, the U.S. and Poland.

In the Latin American region, Leonardo is already well established as a provider of some of the UK's most advanced electronics, with the company's 'Seaspray 5000E' AESA surveillance radar on the Força Aerea Brasileira (FAB) P95 Maritime Patrol Aircraft (MPA) and the Leonardo 'Raven ES-05' AESA fire control radar on-board the Saab Gripen E, which has been selected by Brazil.

In Columbia, with requirements for radar and electronic warfare (EW) self-protection and surveillance upgrades on the horizon, Leonardo is highlighting this track record in surveillance and fire control radars, as well as its advanced electronic warfare equipment at ExpoDefensa 2017. This includes the company's portfolio of AESA radars as well as the 'Miysis' Directed Infra-Red Counter-Measure (DIRCM) system. Designed and manufactured in the UK, these systems are readily-exportable internationally.



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Pearson Engineering Ltd

Pearson Engineering has a world-proven ability to deliver against the most complex defence and security challenges. Creative engineering and market expertise ensures that we provide future focused capability to counter modern threats.

Pearson Engineering's Mine Clearance capability includes a range of manned and unmanned platforms for the clearance of explosive threats. Interchangeable front-end attachments provide tools for counter-IED tasks, explosive ordnance disposal, obstacle reduction and de-mining. All products are provided with through-life support to keep equipment working, even in the harshest of conditions.

Pearson Engineering's mine clearance products have proven superior performance in a variety of environments against landmines and improvised explosive devices (IEDs). Durability, reliability and survivability are inherent in the design and manufacture of both the platforms and their attachments.



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DIT DSO Exhibitions Programme 2017-2018

EXHIBITION	COUNTRY	DATE
KUWAIT AIRSHOW	Kuwait	17 – 20 Jan 18
INTERSEC	UAE	21 – 23 Jan 18
SINGAPORE AIRSHOW	Singapore	06 – 11 Feb 18
DEFEXPO	India	21 – 24 Feb 18
SECURITY & POLICING	UK	06 – 08 Mar 18
DIMDEX	Qatar	12 – 14 Mar 18
FIDAE	Chile	03 – 08 Apr 18
DSA	Malaysia	16 – 19 Apr 18
RSA	USA	16 – 20 Apr 18
EURASIA AIRSHOW	Turkey	25 – 28 Apr 18
GISEC	UAE	01 – 03 May 18
SOFIC	USA	22 – 24 May 18
CANSEC	Canada	30 – 31 May 18
UDT EUROPE	UK	26 – 28 Jun 18

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